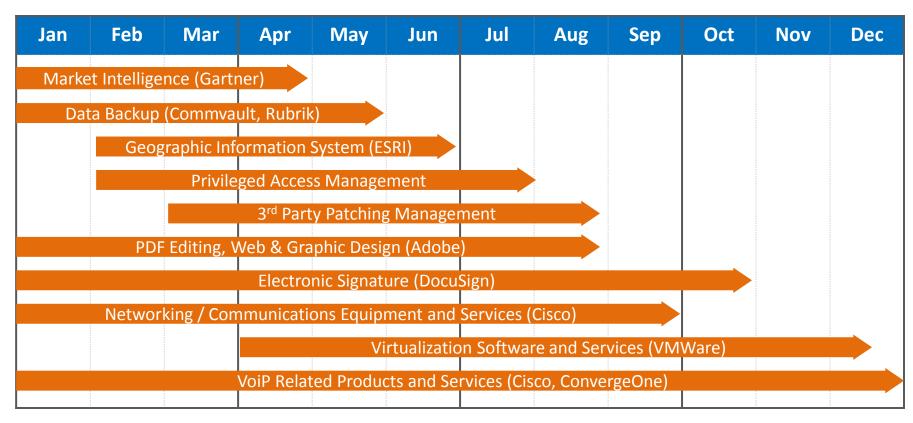
7. FY 2018-19 Technology Licensing Governance & Strategy

DT Key Procurement Initiatives in 2018

(current DT suppliers shown in parentheses)



Sharing Technology Contracts- Reminders

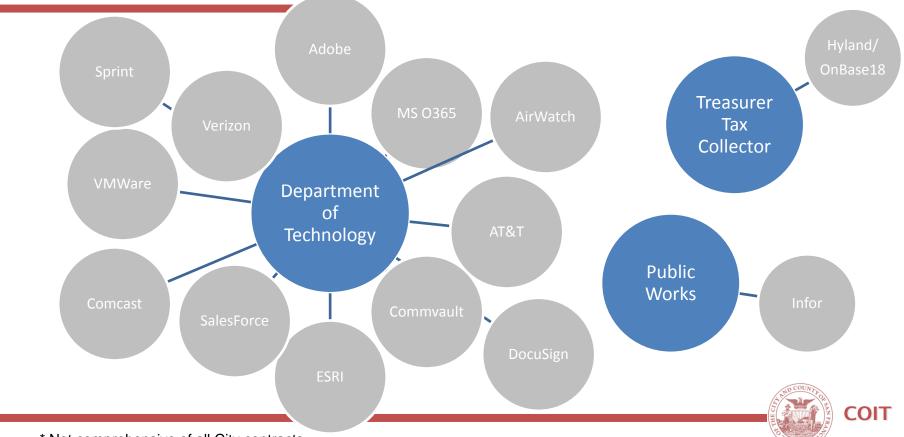
A. Simple alternative to EA's—Department-specific contracts can be written to allow other Departments join later:

Use of this Solicitation by Other Departments - Although the Department of Technology is conducting this competitive Solicitation, it may be used by other City departments seeking to procure substantially similar services.

- B. DT invites Departments to list technology contracts on DT's procurement collaboration SharePoint Site:
 - https://sfgov1.sharepoint.com/sites/TIS/Collaborations/CityEAs/SitePages/HomeNew.aspx
- C. Technology Procurement Discussion Group: Next meeting **Wed Jan 24**, 1-3p. Draft agenda includes OCA-led discussion on Tech Marketplace.
- D. DT is happy to consult on potential common procurements for multiple departments. Email Leo Levenson or Hao Xie.



Current State - Technology Licenses



^{*} Not comprehensive of all City contracts.

Technology License Goals

- > Achieve cost savings
- > Improve efficiencies
- Increase collaboration and data sharing with a common set of tools

Contracting Options

- 1. Enterprise Agreement
- 2. Volume Purchase Agreement
- 3. Blanket Agreement



Proposal for Citywide Coordination

Depart X to sponsor citywide license agreement

Technology Contracts
Ad Hoc Working Group

COIT Budget &
Performance
Subcommittee
recommendations

Ad hoc working group

- OCA
- CON
- CAT
- COIT

DT

MBO

Contract Checklist



Roles & Responsibilities

Office of Contract Administration & City Attorney's Office

- Governing authority on contracting
- Should be involved in all stages of the process

Department of Technology

- Technical resource
- Will maintain and negotiate core contracts

COIT

Conducts assessments on contract needs & opportunities

Departments

Responsible for sponsoring and maintaining upcoming citywide contracts



Next Steps

- > Identify upcoming contracting needs
- Prepare recommendations for March B&P Subcommittee (if any)

