# 6. COIT Portfolio Management & Q1 Performance Update

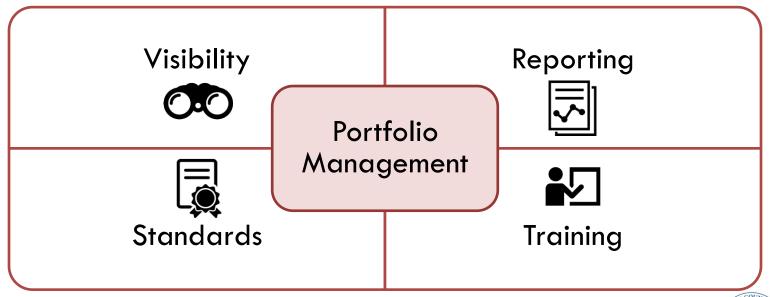
## Overview

- Recap of Portfolio Management
- FY 2017-18 Q1 Performance
- Next Steps



# Portfolio Management Purpose

To support strategic investment in technology.

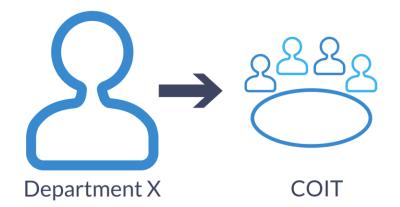


# Objectives

- Reduce silos; investment overlap
- Continuous improvement
- Focus on Total Cost of Ownership and ROI

# Portfolio Management Scenario

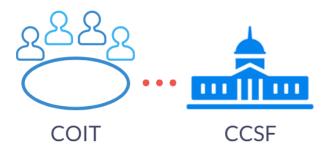
How to make better technology investment decisions when Department comes to COIT for a technology "X" to do service "Y"



## Ideal Process

- Department involves DT for technical review
- COIT assesses project request under citywide landscape



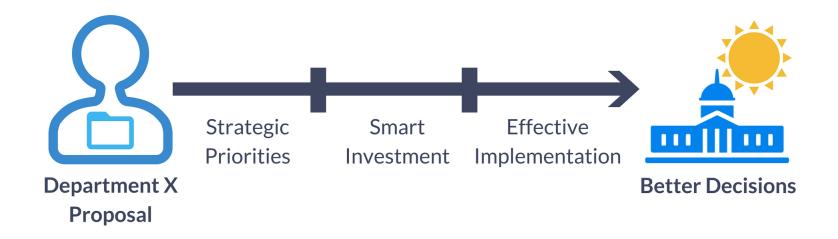


# **COIT Strategic Questions**

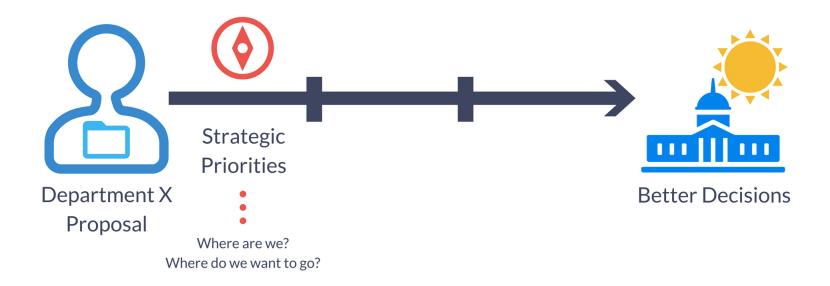
- Who else does service "Y"?
- What technology is out there?
- How much does the City already spend?
- Is there a bigger ask? Can others benefit?



## From Proposal to Better Decisions



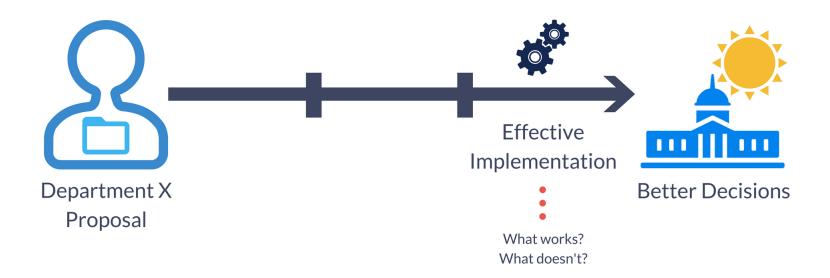
# Step 1: Strategic Alignment



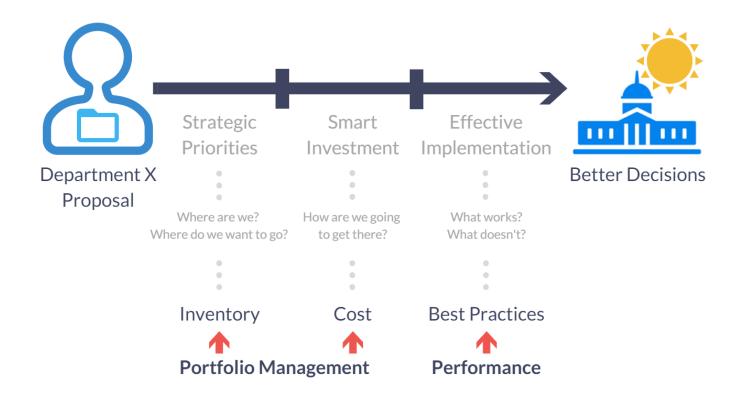
# Step 2: Smart Investment



# Step 3: Effective Implementation



### **Better Decisions**



# Early Service Example

- Track customer contact and service requests: customer relationship management (CRM)
- Manage appointments and calendars
- Analyze business data: Business Intelligence (BI)

# Early Service Example

Strategic Questions	CRM	Appointment/Calendar	ВІ
Departments	11+ 311, ENV, MTA, OEWD	8+ ADM, DPH, REC, WAR	9+ AIR, ASR, CYF, CON
Technology Options	Constant Contact, Firmstep, Q-Matic, Raiser's Edge, Salesforce, SugarCRM, Verint	ACTIVE Net, Appointment Plus, Artifax, Drupal, FileMaker, Microsoft, Oracle, Siemens	Cisco, IBM, Informatica, Microsoft, Oracle, Tableau
Current Spending	ś	ś	ś
Others can Benefit?	Very Likely (5)	Likely (4)	Likely (4)

## **Q1 Performance Update**

## Quarterly Performance Objectives

- Using Resources?
- Department at Capacity?
- Return on Investment

### Source of Funded Projects

Fiscal Year Funded	Number of General Fund Funded Projects	Number of Non-General Fund Funded Projects	Total
2013-14	10	23	33
2014-15	9	16	25
2015-16	37	22	59
2016-17	25	19	42
2017-18	24	31	55
Total	105	109	214

#### Known Status of 189 Funded Projects

Fiscal Year Funded	Not Started	Canceled	In Progress	Completed
2013-14	1	5	2	16
2014-15	0	1	7	15
2015-16	7	4	13	30
2016-17	1	1	25	10
2017-18	6	0	42	3
Total	15	11	89	74

#### Status of 99 General Fund Funded Projects

Fiscal Year Funded	Not Started	Canceled	In Progress	Completed
2013-14		2	1	7
2014-15			3	5
2015-16	3	2	7	23
2016-17		1	16	8
2017-18	4		16	1
Total	7	5	43	44

#### Theme of Funded Projects

Theme	In Progress	Total Projects
Asset Management	2	12
Collaborative Tools - Data sharing	8	1 <i>7</i>
Customer & Case Management	8	22
Digitization & Document/Records Management	8	12
General Operations	14	32
Infrastructure: Network & Data Centers	22	65
Major IT Project	6	12
Mobile Technology	4	8
Risk Management: Cybersecurity & Business Continuity	8	16
Website	9	16
Total	89	214

Departments with unreported projects (25) this quarter:

- Academy of Sciences
- Homelessness and Supportive Housing
- Human Resources\*
- Juvenile Probation\*
- Municipal Transportation Agency
- Public Utilities Commission
- Sheriff\*



<sup>\*</sup>Departments with COIT GF-Funded projects

## Next Steps

- Continue to build database
  - DataSF Systems Inventory timeline
  - Collect Q2 performance information
- Other deliverables
  - Quarterly Executive Summary
  - Department Profiles & Performance Dashboards

